

## SECTOR CV

### PROFESSIONAL SERVICES

#### Meeting demands in the Professional Services sector

##### Helping you grow and invest in solutions that best serve your customers

The Professional Services industry is growing at a rapid rate, but there are still challenges holding some firms back. With increasing demands around quality and efficiency from customers, many Professional Services practices are finding it difficult to meet these demands and 'provide more value at the same cost'.

The sector is also facing strong competition in an expanding marketplace. Keeping up with fast-moving digital trends to provide consultancy that quickly meets the requirements of a global customer base is essential.

However, with many Professional Services organisations operating on a global scale, implementing a digital-first strategy can be difficult. With sensitive client information and remote working challenges, ensuring security and governance over data is paramount.

The Professional Services sector needs to continue growing in this fast-paced industry to ensure compliance, keep up with the competition and continue delivering excellent customer service. Technology can help with this by providing solutions for remote working around the globe and offering support for businesses adopting new IT systems.

### HOW DOES NASSTAR SUPPORT THE PROFESSIONAL SERVICES SECTOR?



#### Microsoft Teams

Effective collaboration is crucial for Professional Services to provide a first-class customer experience. Microsoft Teams enables your users to communicate and collaborate effectively from any location, whether via voice, message, or video. This secure workspace also acts as an integration window for many other tools, products, and services within Office 365.



#### Microsoft Azure

Cloud services allow you to build, manage and deploy applications at scale using the right tools for business – even across a global network. From Hybrid Cloud to a full Azure system, we can help you to unleash exceptional performance in a cost-effective, dynamic, and secure way.



#### PCI Compliance Services & Contact Centre Solutions

We ensure PCI compliance with our full suite of secure payment applications. Our contact centre, mobile, web, self-serve and Chatbot applications support you on every step of the payment journey, enabling your agents to focus on customer service.



#### Strategic Consulting

With over 20 years of strategic consultancy, we can help you to design, plan and execute your IT projects at a pace to suit your business. Our teams can integrate your solutions effectively to deliver maximum business value and minimise disruption.



### Managed IT

Our tailored managed IT packages offer as much or as little support as you need. With specialists available 24/7, we can deliver thousands of scheduled IT checks and maintenance tasks to ensure your IT operations are running smoothly.



### Modern WAN and LAN (Network and Infrastructure)

Being connected at all times is vital to your success, especially in an always-on digital world. Our fully managed WAN and LAN connections ensure reliability across your infrastructure so you can focus on the things that matter most.

## CASE STUDY – ARENA BUSINESS CENTRES

Arena Business Centre is a serviced office provider delivering high-quality office spaces and working with clients to provide a bespoke service tailored to business needs. When the change in regulation threatened to take attention away from service delivery, the business decided to look to their managed service provider, Nasstar for expert help and guidance to kickstart the compliance journey.

“Nasstar simplified something that appeared complex and overwhelming, and their flexible approach enabled us to kickstart the process and make progress from the get-go. Thanks to Nasstar’s expertise and guidance, I’m now confident of our compliance in time for the data regulation update, leaving me free to focus on adding value to the business and ensuring we deliver the highest quality service possible to our clients.”

[READ MORE](#)

**MARY STEVENS**

ARENA BUSINESS CENTRE’S  
REGIONAL MANAGER



## WHY NASSTAR?

Delivering IT that just works is what we do. Our teams are on hand to manage and protect your systems before they ever become a problem, while you’re free to do what you do best – drive business value.

Meeting customer demands while staying competitive doesn’t need to be difficult. With the right technology partner on hand, you can stay ahead of the curve and ensure you don’t get left behind again.

For further information or to book a free consultation, please contact [enquiries@nasstar.com](mailto:enquiries@nasstar.com) or call 0345 003 0000.



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