

## SECTOR CV

### LEGAL

#### Adopting technology in the Legal sector

##### Helping you create a competitive advantage

Historically a traditional, heavily paper-based industry, the legal sector hasn't always been at the forefront of innovation and digital transformation. However, with client expectations demanding the same digital ease of access to law services as online shopping, c-level executives are under pressure to prioritise evolving technologies.

With legacy systems and outdated IT solutions, many heritage firms have struggled to keep up with newer and more tech-savvy law firms. According to research by Gartner, just 19% of legal teams are well

placed to sustain enterprise digital efforts.

While many firms want to embrace technology, real-world adoption is problematic. With time and productivity pressures and a tendency to rely on old habits, adoption of new processes presents a real challenge.

Of concern is the fact that law firms are an ever-increasing target for hackers and phishing scams looking to steal sensitive data. To truly succeed in the digital world and maintain a competitive advantage, the legal sector needs to fully embrace change by protecting digital data and prioritising efforts to use technology for optimisation.

### HOW DOES NASSTAR SUPPORT THE LEGAL SECTOR?



#### Microsoft Teams

Effective collaboration is crucial to embracing new technologies. Microsoft Teams enables your users to communicate and collaborate effectively from any location, whether via voice, message, or video. This secure workspace also acts as an integration window for many other tools, products, and services within Office 365.



#### Cyber Security

With highly sensitive and confidential data at risk, security needs to be at the forefront of your digital strategy. Our teams have developed a suite of protective technologies, automated monitoring tools and cyber threat detection tools to defend your business and secure your client's data. Our award-winning service can help reduce security risks while improving your resilience and protecting your reputation.



#### PCI Compliance Services & Contact Centre Solutions

We ensure PCI compliance with our full suite of payment applications. Our contact centre, mobile, web, self-serve and Chatbot applications support you on every step of the payment journey, enabling your agents to focus on customer service.



#### Microsoft Azure

Cloud solutions allow you to build, manage and deploy applications at scale using the right tools for business – even across a global network. From Hybrid Cloud to a full Azure system, we can help you to unleash exceptional performance in a cost-effective, dynamic, and secure way.



### Strategic Consulting

With over 20 years of strategic consultancy, we can help you to design, plan and execute your IT projects at a pace to suit your business goals. Our teams can integrate your solutions effectively to deliver maximum business value and minimise disruption.



### Managed IT

Our tailored managed IT packages offer as much or as little support as you need. With specialists available 24/7, we can deliver thousands of scheduled IT checks and maintenance tasks to ensure your IT operations are running smoothly.

## CASE STUDY – OSBORNE CLARKE

International legal practice Osborne Clarke chose Nasstar to deliver a Skype for Business Enterprise Voice platform, allowing users globally to communicate and collaborate in a more productive, agile and flexible manner.

**“Nasstar’s experience in not only the solution we required but also in dealing with the stringent rules within the legal sector, was a key part of our decision-making process. The goal was to make the end-user experience as slick and as easy as possible, and I am delighted to say that this has been very successfully achieved.”**

**NATHAN HAYES**  
IT DIRECTOR,  
OSBORNE CLARKE



## WHY NASSTAR?

Delivering IT that just works is what we do. Our teams are on hand to manage and protect your systems before they ever become a problem, while you’re free to do what you do best – drive business value.

Adopting technology to optimise your firm doesn’t need to be difficult. With the right technology partner on hand, you can stay ahead of the curve and ensure you don’t get left behind.

For further information or to book a free consultation, please contact [enquiries@nasstar.com](mailto:enquiries@nasstar.com) or call 0844 443 4433.



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